



open door training

www.opendoortraining.co.uk

Walking through our door is
the first step to a better life.

Benefits of Partnership working

The term partnership working may be well known but in the present economic climate and with the on-going reforms within Welfare to Work and the demise of RDAs it is a term of reference that is not esoteric but has practical implications that affect all organisations, large and small.

1. Builds up trust and collaboration between people and organisations.
2. Sharing of knowledge increases the strength of the group
3. Develops a core identity
4. Economies of scale will encourage greater adaptability and greater efficiency
5. Allows small specialist providers to gain access to larger institutions
6. Celebrates local specialist knowledge
7. The sharing of information allows adaptability and operational variance to take place
8. Good practice is clearly visible and allows this to be replicated elsewhere
9. The need for partnership working is now recognised both by DWP and the Skills Funding Agency
10. Smaller organisations can gain access to wider and different markets
11. The 'wheel does not have to be re-invented' every time a new Prime Contractor is awarded a contract and is seeking delivery partners.
12. When all of the above are in place the synergy is superb! Work is effective and the Pareto principle is challenged.

Kerry Dedman

Director

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